



**DEPARTMENT OF  
BUDGET & MANAGEMENT**

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**QUESTIONS AND RESPONSES #3  
PROJECT NO. 050R5800222  
Local Telecommunications Access  
May 17, 2005**

Ladies/Gentlemen:

This list of questions and responses is being issued to clarify certain information contained in the above referenced RFP. The statements and interpretations contained in the following answers to questions by potential offerors are not binding to the State, unless the expressly amends the RFP. Nothing in the State's response to these questions is to be construed as agreement to or acceptance by the State of any statement or interpretation on the part of the vendor.

38. Question: Will the disaster recovery plan for each agency be presented to the vendor after the initial award is decided? If so, will the vendor be able to justify additional costs to provide that disaster recovery for that agency?

**Answer: DBM does not have a copy of each agency's disaster recovery plan. The disaster recovery plan will not be available after initial award. The plan requested in this RFP is not a composite disaster recovery plan but a template to assist agencies. The vendor will not be able to justify additional costs to provide that disaster recovery plan.**

39. Question: Question # 24 says that a list of locations with inventory and billing telephone numbers is being compiled. When will the list of locations with inventory and billing telephone numbers be sent to us?

**Answer: The complete inventory still has not been received by DBM. At this time, the vendor that supplies the majority of the local services has not supplied its inventory.**

40. Question: Section 3.4.3 mentions that the offeror's technical proposal should be organized and numbered in the same order as the RFP. Does this mean that, for example the Executive Summary, would be numbered 3.4.5 or should be numbered sequentially beginning with 1.0.0?

**Answer: The Executive Summary does not have to be numbered but you can reference it to the RFP numbered 3.4.5. It is most important that you either use the RFP numbering or reference the RFP numbering starting with Section Two – Scope of Work.**

41. Question: Section 1.11 mentions that the financial proposal electronic version should be in MS Word; However, Section 3.2 mentions that the financial proposal electronic version should be in MS Excel. Please clarify the format.

**Answer: Either is acceptable.**

~Effective Resource Management~

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42. Question: The answer to question 15 of the questions and responses document provides average local calls per LATA. Is this information total monthly calls for all locations in each LATA, or is this information a per month average per location within each LATA? If it the later, how many locations are per LATA?

**Answer: This information is composed of total monthly calls for all locations in each LATA.**

43. Will there be a second set of Q & A distributed soon?

**Answer: A second set of Q & A has been distributed soon.**

44. Question: Question 24 of the first list of Q & A indicated that the State was compiling an inventory that would be sent out to all vendors.

**Answer: Please see answer two (2) on this set of Q & A.**

45. Question: Question 17 of the Q & A indicated that the agency Disaster Recovery plans would be provided as well.

**Answer: Please see answer one (1) on this set of Q & A.**

46. Question: What speed(s) for business DSL would the State of Maryland like to see pricing on?

**Answer: If the offeror has business DSL available, please identify and price your lowest speed.**

47. Question: What is the estimated contract value for each award?

**Answer: At this time, DBM can't identify an estimate for each award. Currently, there are three (3) vendors. Estimates for two of the vendors are \$2,500,000 each per year. The dominant vendor that has service in all four LATAs estimated contract value is \$10,000,000 per year.**